

BUSINESS DRIVEN APPROACH TO FACILITY DECISIONS



Facility replacement or renovation is a key issue facing hospitals across the country. Many CEOs and Boards recognize the need for a new or updated facility, but are challenged to select the best facility design and find the cash to pay for it. QHR's Business Driven Approach to Facility Decisions is a series of manageable and experienced steps to help you make the right decisions for your facility and community.

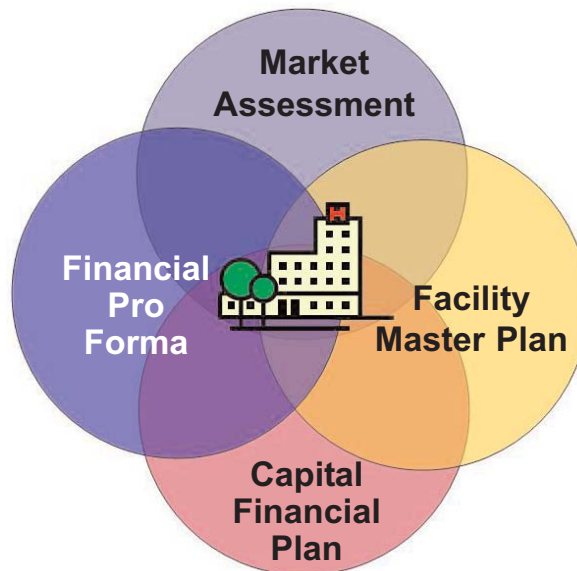
We start with some key questions:

- What is the right size for your facility to meet the anticipated future healthcare needs of your community?
- Can you afford to finance the facility you want to build?
- What facility design will work best based on what you can finance?

QHR's proven approach helps you answer these questions and move forward with your facility development -- without wasting time or money. We have helped hundreds of clients make the right decisions and build the right facility.

The QHR business-driven approach incorporates these steps:

- A thorough market analysis that evaluates competitive position, physician recruitment needs, demographic trends and future volume targets
- A review of your current facility, identifying the shortcomings, cost of maintaining and updating the infrastructure and expanding the facility
- An estimated project budget for facility replacement
- Financial projections and a debt capacity analysis
- Support from experienced hospital financial advisors to devise a capital financing plan to meet your facility needs



Call us to talk to hospital CEOs who have invested in this process. QHR can help you turn your facility vision into the hospital facility your community needs to meet its healthcare needs – today and in the future.

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QHR provides consulting services, management support, operational turnaround, new hospital development, asset merger/lease sale assistance, education and training programs to healthcare providers and health systems nationwide.

