

PACS VENDOR EVALUATION & SELECTION ASSISTANCE

Make the most of your resources: choose the right Picture Archive Communication System (PACS) vendor for your needs. QHR's experts can help you understand your options, gather and evaluate competitive proposals, and position your organization for savvy negotiation.

Our imaging solution consultants have years of experience with PACS in many clinical settings. That specialized knowledge enables them to offer an independent, objective assessment of your needs and options and unbiased oversight of the selection process. We support your team through a two phase process.

In Phase One, QHR consultants:

- Validate PACS vendor requirements
- Develop a RFI for radiology services
- Propose a customized operational configuration
- Develop and implement an evaluation process
- Document a measurement tool for vendor evaluations based upon hospital criteria

During Phase Two, our team, working closely with the hospital:

- Evaluates the top three vendor responses using the evaluation tool
- Clarifies questions and issues arising during evaluations
- Organizes site visits and vendor presentations
- Coordinates selection of finalists
- Recommends a vendor selection

Through this evaluation process, you will be positioned to begin contract negotiations and make the right decision for your organization's needs. And QHR's status in the market also supports your success: we are often able to negotiate special pricing... so you can maximize the value of your investment.

Get discerning guidance and robust negotiating power. Be represented by QHR's experts during your PACS Vendor Evaluation and Selection.

contact

Nancy T. Wilcenski
Associate Vice President, IT
QHR
105 Continental Place
Brentwood, TN 37027
T 800-233-1470, x4536
F 615-371-4600
Nancy_Wilcenski@qhr.com

QHR provides consulting services, management support, operational turnaround, new hospital development, asset merger/lease sale assistance, education and training programs to healthcare providers and health systems nationwide.

